

Duratray International's Suspended Dump Body technology wins major Australian Export Award as it doubles production capacity



Duratray International - the manufacturer and distributor of the Duratray Suspended Dump Body (SDB) for off-road heavy haulage mining trucks – has capped off an incredible year by winning the Minerals and Energy Award at the prestigious 2010 Governor of Victoria Export Awards.

The Export Awards are regarded throughout the Australian business community as one of the most prestigious and significant industry awards on the business calendar showcasing the country's top exporters.

The win is testament to Duratray International's continued international success in the export sector with sales of the Duratray SDB increasing by 57 percent over the past 12 months with 48 percent of growth attributed to export markets alone and total sales of AU\$5.2 million.

According to Duratray International CEO Marco Medel, the strong figures are a result of an increased focus on export markets with the company recently entering Africa, Mongolia and Israel.

"2009/2010 has been the company's strongest year yet and we are delighted to be acknowledged as a leading industry innovator in the global mining sector," said Mr Medel. "We are committed to continuously working to refine and further develop the sustainability and effectiveness of the Duratray SDB.

“The increasing international demand for our unique product has meant that we will also be expanding our manufacturing facilities over the next twelve months- doubling our production capacity.”

Australian Industry and Trade Minister Jacinta Allen said the award recognised Duratray International’s continual commitment to creating cutting edge technology for the global mining industry through continuous innovation and manufacturing excellence.

“Duratray International is a great example of how unique products can position Victorian manufacturers at the forefront of globally significant sectors such as minerals and energy,” said Ms Allan.

The company’s *Duratray Suspended Dump Body* (SDB) is a unique flexible rubber tray for off road heavy haulage mining trucks which is a long-lasting, cost effective and environmentally responsible alternative to traditional steel trays and is currently exported to around 30 countries across Asia, Europe, USA, South America and Africa.

Duratray International has been manufacturing and exporting specialised heavy haulage dump trays, known as Suspended Dump Bodies (SDB), to the global mining industry for the past nine years.

“The export market is a vital component of our business and one which we are fully committed to developing. With increased capacity through our expansion we will be able to fully realise a world of opportunities for the Duratray SDB over the coming years,” said Mr Medel.

Duratray International will now go on to be considered for the Australian Export Awards being held on 1 December 2010. For more information on Duratray International, please visit www.duratray.com.au.